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Business Manager - Food

Recruiter	Manufacturing Futures
Location	Wakefield, West Yorkshire
Salary	£35000 - £40000 + Car Allowance + company benefits
Posted	08 Mar 2016
Closes	06 Apr 2016
Sector	Engineering

Business Manager
Leading Food Manufacturing Business

A fantastic opportunity as arisen to join a leading food manufacturing business that operate Nationally, with a number of sites across the UK and internationally.

I am working with a well-known food manufacturer have been operating for over 100 years “ Due to continued success they are looking to recruit an experienced Business Manager to be based at their lucrative West Yorkshire based site. This is a great opportunity to join a business that is recognised internationally.

The successful National Business Manager will be responsible for a range of lucrative accounts “ You will drive growth within the existing accounts, developing the relationship further and growing new business when possible.

The Business Manager will have previous account management experience within the food industry and have a proven ability in managing and developing accounts.

Main Responsibilities

Develop existing relationships
Win new business when possible
Product launches and successful completion of relevant documentation
Ensure 100% service levels are provided to portfolio of customers
Excellent knowledge of competitors
Ensure excellent relationships to a high level
Manage customer promotion plans
Business planning
Budget management

The Business Manager will;

Have at least 2 years within a similar role
Effective communication skills
Ideally be from a Food background

Please apply now for immediate consideration.
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